



Future Energy...Today



MEET



Future Energy...Today



Quality Certificates



DET NORSKE VERITAS MANAGEMENT SYSTEM CERTIFICATE

Certificate No. 58550-2009-AQ-EGY-RvA

This is to certify that

**MIDDLE EAST ENGINEERING &
TELECOMMUNICATIONS (S.A.E.)**

at

Plot 71, Sixth Industrial Zone, 12573 Sixth of October, EGYPT

has been found to conform to the Quality Management System Standard:

ISO 9001:2008

This certificate is valid concerning all activities related to:

DESIGN, MANUFACTURE, INSPECTION, SUPPLY, PROJECT MANAGEMENT,
DOCUMENTATION, INSTALLATION AND COMMISSIONING OF
SOLAR SYSTEM, POWER SUPPLY SYSTEM AND CIVIL WORKS & STEEL
STRUCTURES AND ENCLOSURES
SUPPLY AND INSTALLATION OF BATTERIES, OBSTRUCTION LIGHTS
AND PASSIVE COOLING SHELTERS

Initial Certification date:
14 April 2003

Place and date:
Chennai, 19 October 2009

This Certificate is valid until:
14 April 2012



for the Accredited Unit:
DET NORSKE VERITAS CERTIFICATION B.V.,
THE NETHERLANDS

The audit has been performed under the
supervision of:

Sherif Mekkawy
Lead Auditor

[Signature]
Bhupalam Ajit
Management Representative

Lack of fulfillment of conditions as set out in the Certification Agreement may render this Certificate invalid.

DET NORSKE VERITAS CERTIFICATION B.V. Zoobweg 1, 2994 LB Barendrecht, The Netherlands. TEL: +31 10 2922 688 - www.dnv.com / www.dnv.nl



DET NORSKE VERITAS MANAGEMENT SYSTEM CERTIFICATE

Certificate No. 58551-2009-AE-EGY-RvA

This is to certify that

**MIDDLE EAST ENGINEERING &
TELECOMMUNICATIONS (S.A.E.)**

at

Plot 71, Sixth Industrial Zone, 12573 Sixth of October, EGYPT

has been found to conform to the Environmental Management System Standard:

ISO 14001:2004

This certificate is valid concerning all activities related to:

DESIGN, MANUFACTURE, INSPECTION, SUPPLY, PROJECT MANAGEMENT,
DOCUMENTATION, INSTALLATION AND COMMISSIONING OF
SOLAR SYSTEM, POWER SUPPLY SYSTEM AND CIVIL WORKS & STEEL
STRUCTURES AND ENCLOSURES
SUPPLY AND INSTALLATION OF BATTERIES, OBSTRUCTION LIGHTS
AND PASSIVE COOLING SHELTERS

Initial Certification date:
14 April 2003

Place and date:
Chennai, 19 October 2009

This Certificate is valid until:
14 April 2012



for the Accredited Unit:
DET NORSKE VERITAS CERTIFICATION B.V.,
THE NETHERLANDS

The audit has been performed under the
supervision of:

Sherif Mekkawy
Lead Auditor

[Signature]
Bhupalam Ajit
Management Representative

Lack of fulfillment of conditions as set out in the Certification Agreement may render this Certificate invalid.

DET NORSKE VERITAS CERTIFICATION B.V. Zoobweg 1, 2994 LB Barendrecht, The Netherlands. TEL: +31 10 2922 688 - www.dnv.com / www.dnv.nl



DET NORSKE VERITAS MANAGEMENT SYSTEM CERTIFICATE

Certificate No. 58532-2009-HSO-EGY-DNV

This is to certify that

**MIDDLE EAST ENGINEERING &
TELECOMMUNICATIONS (S.A.E.)**

at

Plot 71, Sixth Industrial Zone, 12573 Sixth of October, EGYPT

has been found to conform to the Occupational Health and Safety Management System Standard:

OHSAS 18001:2007

This certificate is valid concerning all activities related to:

DESIGN, MANUFACTURE, INSPECTION, SUPPLY, PROJECT MANAGEMENT,
DOCUMENTATION, INSTALLATION AND COMMISSIONING OF
SOLAR SYSTEM, POWER SUPPLY SYSTEM AND CIVIL WORKS & STEEL
STRUCTURES AND ENCLOSURES
SUPPLY AND INSTALLATION OF BATTERIES, OBSTRUCTION LIGHTS
AND PASSIVE COOLING SHELTERS

Initial Certification date:
4 August 2006

Place and date:
Chennai, 19 October 2009

This Certificate is valid until:
4 August 2012



for the Certifying Unit:
DNV CERTIFICATION SERVICES,
REGION INDIA

The audit has been performed under the
supervision of:

Sherif Mekkawy
Lead Auditor

[Signature]
Bhupalam Ajit
Management Representative

Lack of fulfillment of conditions as set out in the Certification Agreement may render this Certificate invalid.

DNV AS CERTIFICATION SERVICES, ERGEN CHAMBERS, 10, C.S.T. ROAD, VISHWANAGAR, KALINA, SANTACRUZ (E), MUMBAI - 400 098

ISO 9001

ISO 14001

OHSAS 18001

Our Activities

- Solar PV Systems
- Wind Systems
- Fuel Cells



Future Energy...Today



Key Customers



SIEMENS



NEC



ERICSSON



Future Energy...Today

Business Partners



Omnishelter

FAA Lighting



Future Energy...Today



Solar PV Technologies



Mono
Eff. > 17%
Expensive
Material & Process

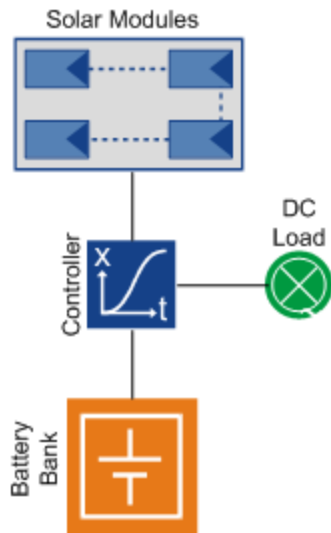


Poly
Eff. 16 - 17%
Expensive
Material & Process

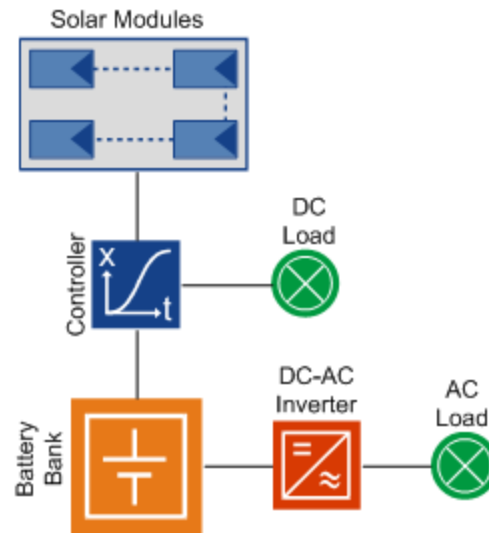


Thin file
Eff. < 10 %
cheapest
Material & Process

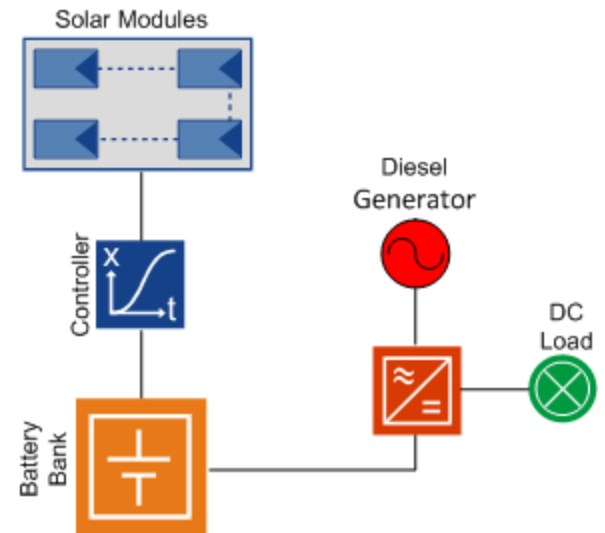
Solar Applications Off Grid (Stand Alone)



Off Grid DC

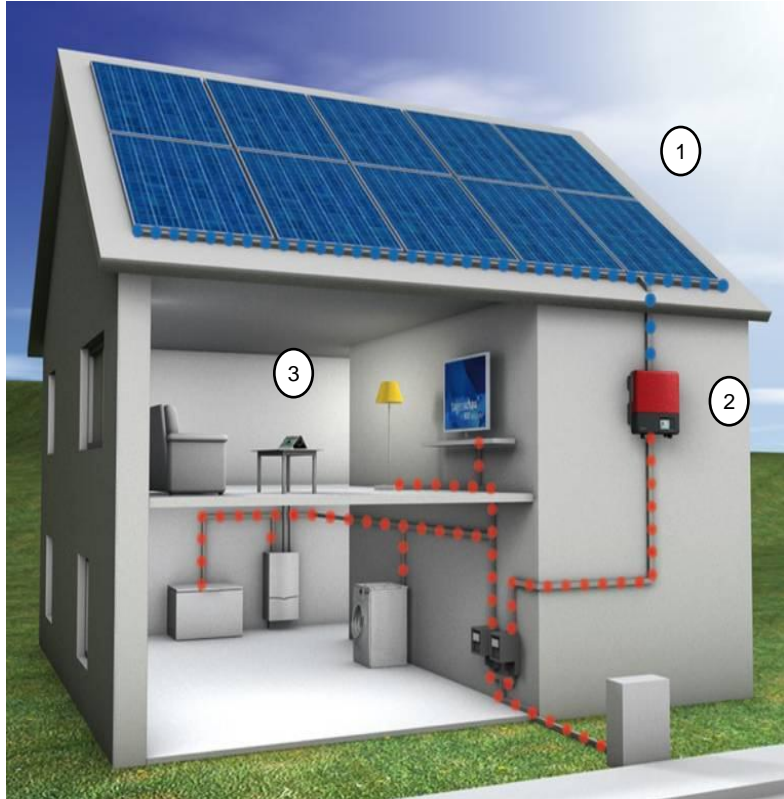


Off Grid AC



Off Grid Hybrid

Solar Applications Grid Connected (ON Grid)



Direct current (DC)



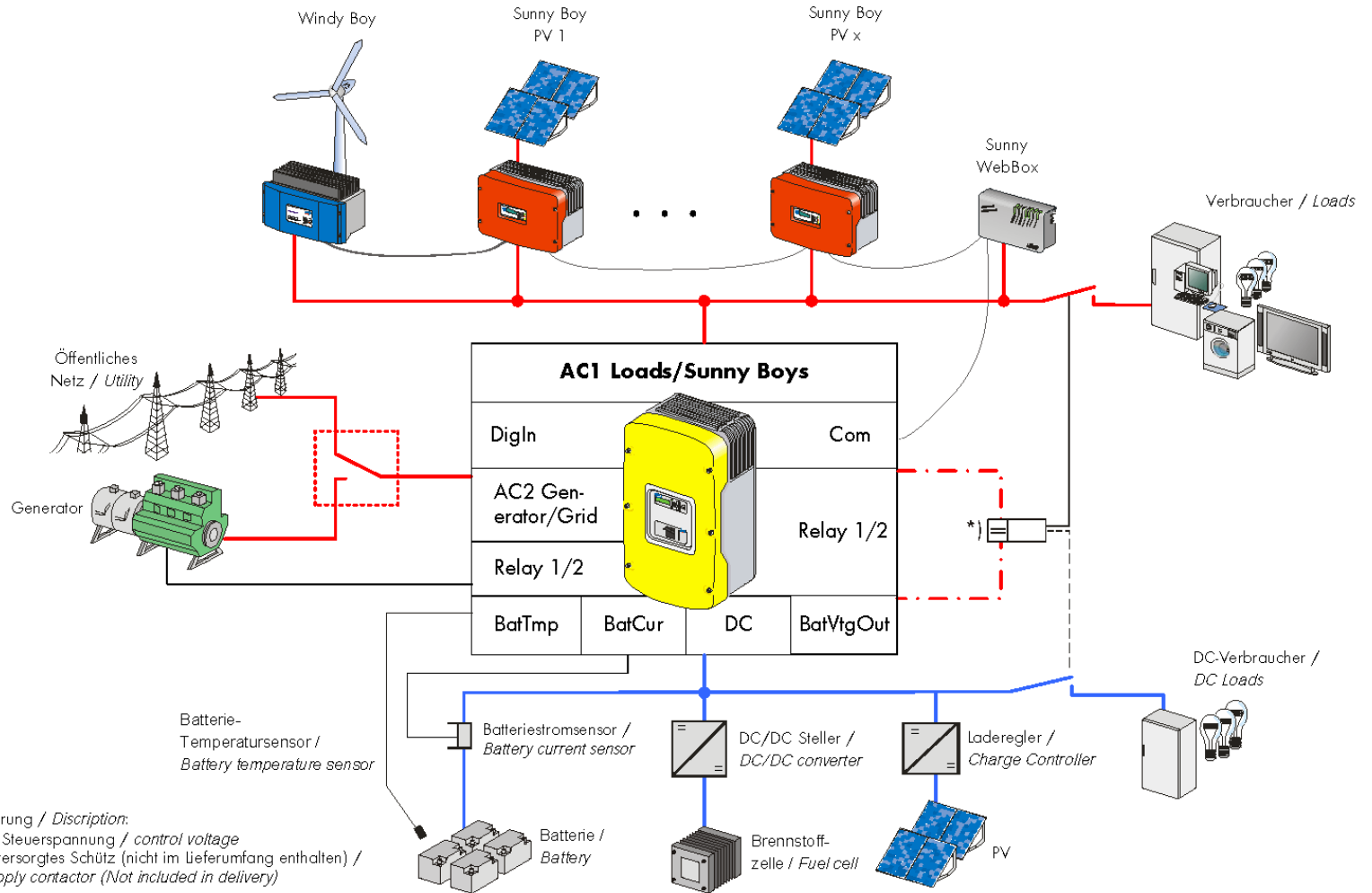
Solar inverter



Alternating current (AC)



Solar Applications Grid Connected (ON Grid) - Backup



Solar PV Projects



Telecom Sites



Utility (Jordan)



Street Lighting

Future Energy...Today



Solar PV Projects



Highways Ambulances (Egypt)



Bedouins Settlement (South Sinai, Egypt)



Water Pumping (Egypt)



Water Desalination (South Sinai, Egypt)

Solar PV Projects



Fiber Optics Solar Power (KSA)



Solar Passive Cooling Shelter



Health Care (Western Desert Egypt)



Highways Traffic Signs (Egypt)

Solar PV Projects



Hybrid Solar Wind Systems



Grid Connected With Backup



GSM (Morocco)



Home Systems

Standard Solar PV Systems



Future Energy...Today



Standard Solar PV Systems



Future Energy...Today

Standard Solar PV Systems

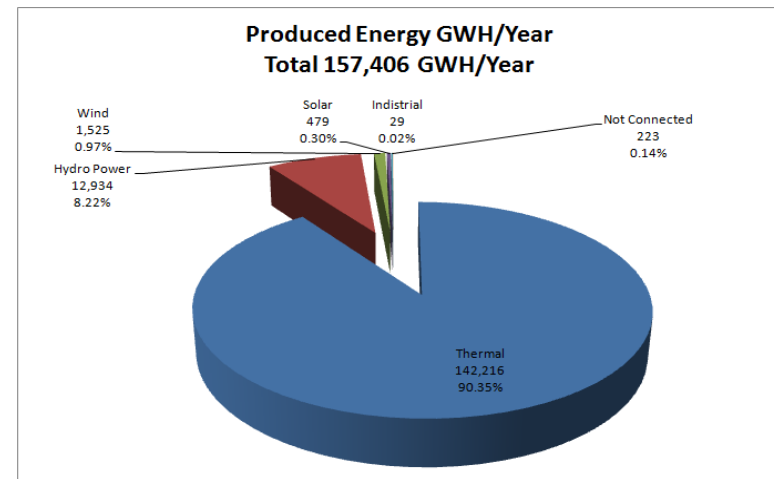
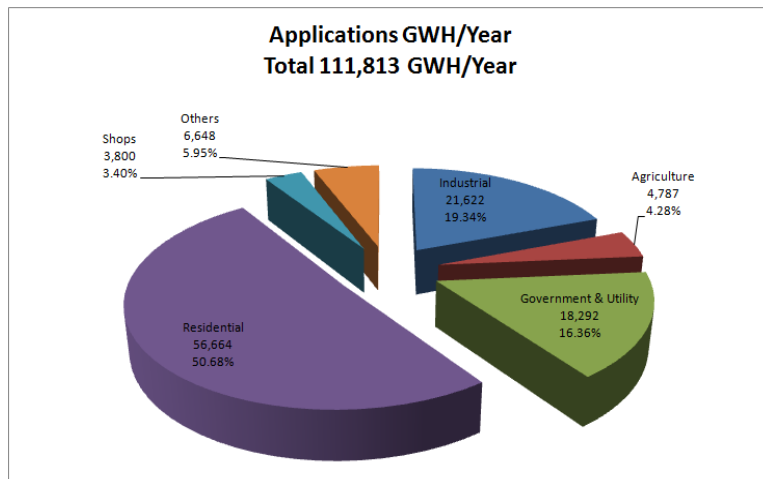
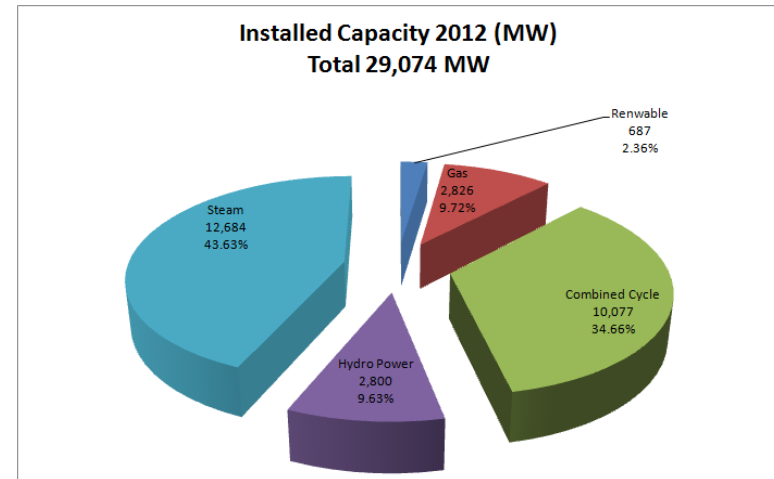


Future Energy...Today



Present Status

- Total Installed 29,074 MW
- RE: 687 MW (2.36%)
- Total Energy: 157,406 GWH/Year
- RE: 2,004 GWH/Year (1.27%)



Source: EEHC Annual Report 2011-2012

Egypt Plan 2020

Target

- 37,000 GW 2020
- 20% Renewable 7,400 MW
- Present 687 MW (Mainly Wind)
- Add Hydro 2,800 MW. Total Renewable 3,487 MW
- Remaining 3,913 MW
- More than 5 Times within only 6 Years

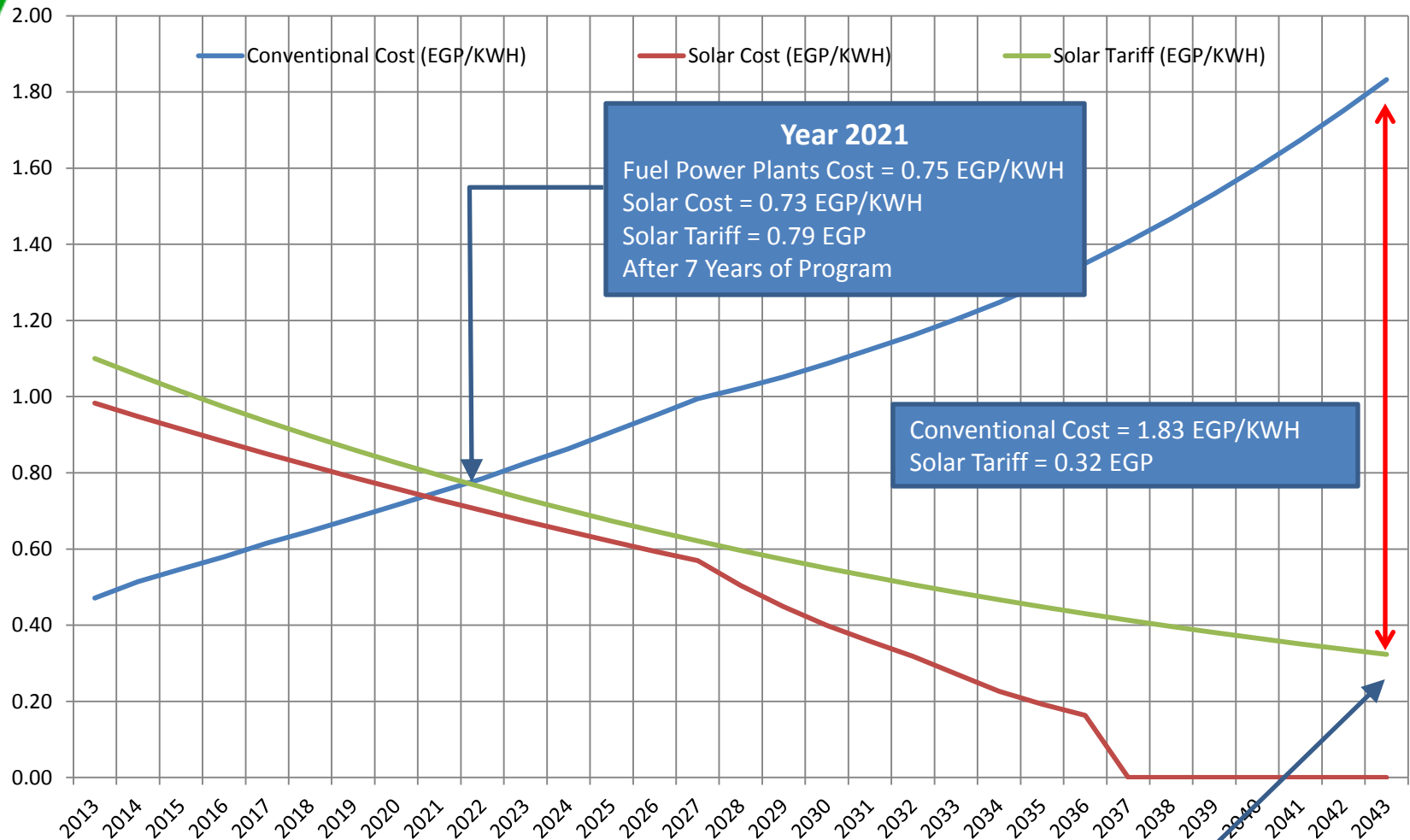
Achievable

- NO
- Large Projects
- NO FIT
- Small Vs Large Plants
- Remote Communities
- Solar Plan <1%
- PV Any where

Sustainable Development



Fuel Power Plants Vs Solar PV



- Proposed Tariff starts with 1.10 EGP
- Decreasing with 4% yearly
- Reaching EGP 0.32 in 2043

Government Roll

Legislation & Incentives

- FIT
- Lease for Lands in Case of Green Fields
- Customs & Tax Exemption on Grid Sales

Quality & Specs Control

- Implementing International Standard
- Grid Complied Systems

Time & strategy

- Yearly required Production
- Penalties for delaying
- Large Systems Vs Small Systems or Both

Rural Areas

- Saving considerable cost of extending high-voltage power lines and other infrastructure
- Localized Renewable Systems

Private Sector Roll

Manufacturers

- Investment in Industry Not Assembly
- Knowledge & Technology Transfer
- Training
- Creation of R&D Professional Functions
- Establishing Specialized Technical School With New Educational Programs
- Renewable Energy Awareness Programs

System Integrators & Installers

- Investment in HR & Training
- R&D for Systems & Applications
- Provide Power Saving Techniques
- Developing Cost Efficient Systems
- Enhancing Customer Load Shifting

Private Sector Roll

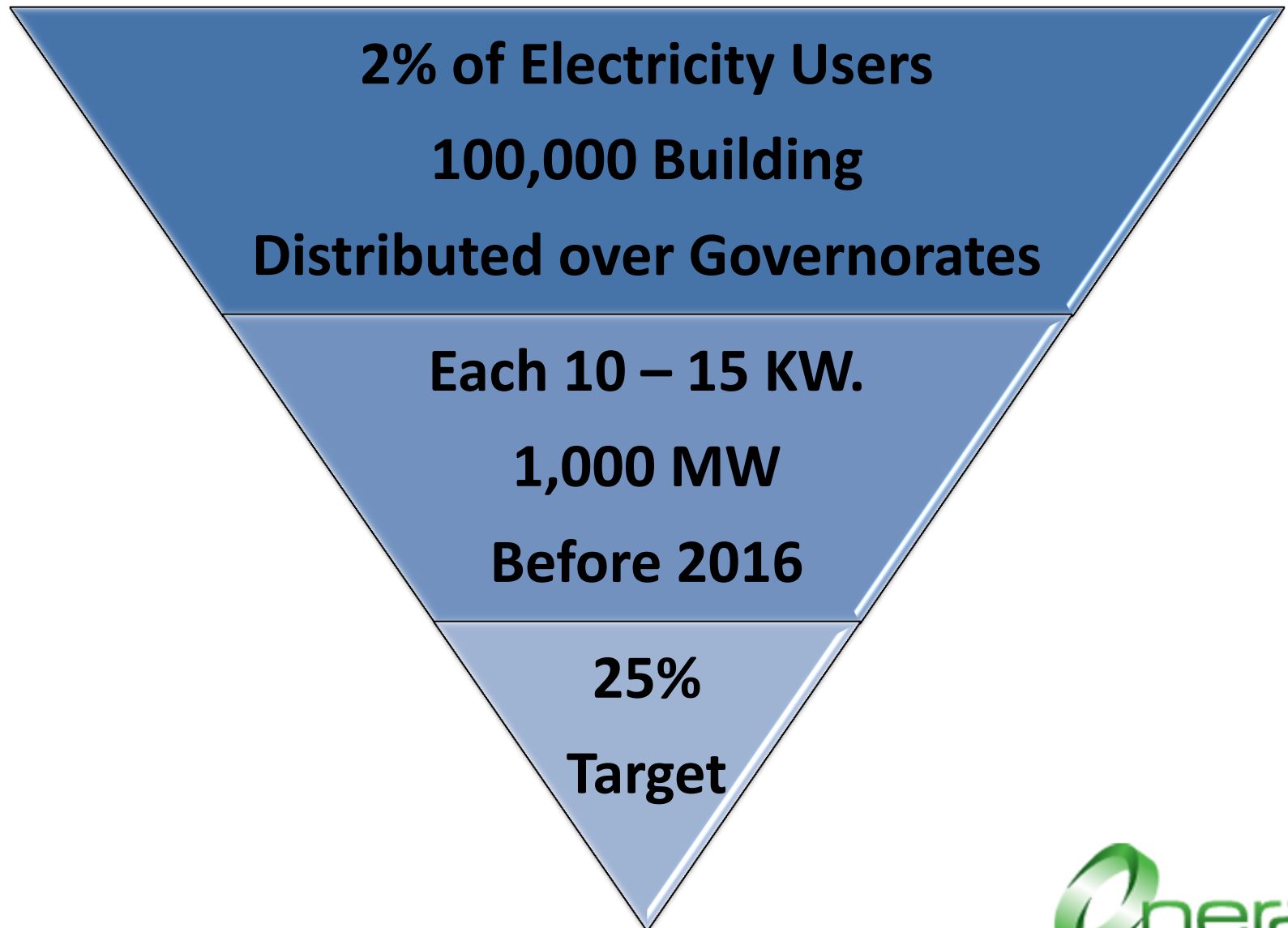
Individual Investors

- Contribution by Investment in Systems
- Power Saving & Load Shifting

Corporate Investors

- Availability of Fund Packages by Banks & Fund Institutes
- Allocation of Funds
- Technical and Financial Feasibility Studies
- Contribution in the Renewable Awareness Programs by the manufactures
- Training

Suggested Action Plan





"YOUR GATEWAY
TO GREENER ENERGY"

*Future Energy
...Today*

Thank you